# **Summary of Consolidated Financial Statements** for the Third Quarter of the Fiscal Year Ending February 28, 2018

### [Prepared under Japanese GAAP, (UNAUDITED)]

|                                 |  |                | January 10, 2018                  |
|---------------------------------|--|----------------|-----------------------------------|
| Name of listed company:         | WARABEYA NICHIYO HOLDINGS CO., LTD.                | Listed on:     | Tokyo Stock Exchange, 1st Section |
| Securities code:                | 2918   | URL:           | http://www.warabeya.co.jp/        |
| Representative:                 | Hiroyuki Otomo, Representative Director, President |                |                                   |
| Contact:                        | Naoshi Asano, Director, Managing Executive Officer |                |                                   |
|                                 |  | TEL:           | +81-42-345-3131                   |
| Scheduled date of filing the qu | uarterly securities report:                        | January 11, 20 | )18                               |
| Scheduled date of payment of    | dividends:   | _              |                                   |
| Supplementary documents for     | r this summary of quarterly results:               | None           |                                   |
| Quarterly results briefing:     |  | None           |                                   |

(Figures shown are rounded down to the nearest million yen.)

1. Consolidated financial results for the first three quarters of the fiscal year ending February 28, 2018 (March 1, 2017– November 30, 2017)

(1) Consolidated operating results (Accumulated)

|  |                 |     |                  |       | (Percentage figur | res show | year-on-year char                       | nges.) |
|--|-----------------|-----|------------------|-------|-------------------|----------|---|--------|
|  | Net sales       |     | Operating income |       | Ordinary income   |          | Profit attributable to owners of parent |        |
|  | Millions of Yen | %   | Millions of Yen  | %     | Millions of Yen   | %        | Millions of Yen                         | %      |
| Three quarters ended November 30, 2017 | 166,338         | 2.2 | 3,939            | (3.6) | 4,281             | (1.0)    | 2,559                                   | 15.5   |
| Three quarters ended November 30, 2016 | 162,725         | 2.1 | 4,088            | 40.1  | 4,322             | 35.0     | 2,217                                   | 1.1    |

Three quarters ended November 30, 2017: ¥2,462 million (up 21.2%) (Note) Comprehensive income:

Three quarters ended November 30, 2016: ¥2,032 million (down 9.8%)

|  | Net income per share | Diluted net income per share |
|--|----------------------|------------------------------|
|  | Yen                  | Yen                          |
| Three quarters ended November 30, 2017 | 145.97               | -                            |
| Three quarters ended November 30, 2016 | 126.41               | _                            |

As of February 28, 2017:

### (2) Consolidated financial position

|                             | Total assets            | Net assets      | Equity ratio |
|-----------------------------|-------------------------|-----------------|--------------|
|                             | Millions of Yen         | Millions of Yen | %            |
| As of November 30, 2017     | 89,277                  | 44,924          | 50.3         |
| As of February 28, 2017     | 83,877                  | 43,176          | 51.5         |
| (Reference) Equity capital: | s of November 30, 2017: | ¥44,924 million |              |

### 2. Dividends

|   |        | Dividends per share |        |          |        |  |  |  |
|---|--------|---------------------|--------|----------|--------|--|--|--|
|   | 1Q-end | 2Q-end              | 3Q-end | Year-end | Annual |  |  |  |
|   | Yen    | Yen                 | Yen    | Yen      | Yen    |  |  |  |
| Year ended February 28, 2017                | -      | 0.00                | -      | 40.00    | 40.00  |  |  |  |
| Year ending February 28, 2018               | -      | 0.00                | -      |          |        |  |  |  |
| Year ending February 28, 2018<br>(forecast) |        |                     |        | 40.00    | 40.00  |  |  |  |

¥43,176 million

(Note) Revisions to the most recently announced dividends forecasts: None

# 3. Consolidated financial forecasts for the fiscal year ending February 28, 2018 (March 1, 2017 - February 28, 2018)

(Percentage figures show changes from the previous year.)

|           | Net sales       |     | Operating in    | come  | Ordinary income |       | Ordinary income Profit attributable to owners of parent |     | Net income per share |
|-----------|-----------------|-----|-----------------|-------|-----------------|-------|---|-----|----------------------|
|           | Millions of Yen | %   | Millions of Yen | %     | Millions of Yen | %     | Millions of Yen   | %   | Yen                  |
| Full year | 219,000         | 2.2 | 3,700           | (9.7) | 4,000           | (7.1) | 2,350   | 3.0 | 134.01               |

(Note) Revisions to the most recently announced financial forecasts: Yes

\* Notes

(1) Significant changes in subsidiaries during the term

(Transfers of specific subsidiaries with changes in the scope of consolidation): None Newly consolidated: – Excluded: –

(2) Application of specified accounting methods for the preparation of quarterly consolidated financial statements: None

(3) Changes in accounting policies, accounting estimates and retrospective restatement

| 1) | Changes in accounting policies due to revisions of accounting standards, etc.: | None |
|----|--|------|
| 2) | Changes in accounting policies other than 1):                                  | None |
| 3) | Changes in accounting estimates:   | Yes  |
| 4) | Retrospective restatement:   | None |

(4) Number of outstanding shares (common stock):

| i) i tumber of outstanding shares  | (common stock).                           |            |        |   |            |        |
|--|---|------------|--------|---|------------|--------|
| <ol> <li>Number of issued and<br/>outstanding shares at the end<br/>of fiscal year (including<br/>treasury stock)</li> </ol> | As of November 30, 2017                   | 17,625,660 | shares | As of February 28, 2017                   | 17,625,660 | shares |
| 2) Number of treasury stock at the end of fiscal year  | As of November 30, 2017                   | 91,000     | shares | As of February 28, 2017                   | 87,350     | shares |
| 3) Average number of shares  | Three quarters ended<br>November 30, 2017 | 17,536,421 | shares | Three quarters ended<br>November 30, 2016 | 17,538,113 | shares |

(Note) The Company has established a BIP Trust. Shares of the Company held by the trust are included in treasury shares.

\* This financial summary document is outside the scope of audit.

\* Explanation of appropriate use of forecasts of financial results, other important items:

Financial forecasts and other forward-looking statements in this document are based on information available at the time of preparation and on certain assumptions that are deemed to be reasonable. These forward-looking statements are not guarantees of future performance and actual results may differ materially from these forecasts due to a variety of reasons.

# 1. Quarterly Consolidated Financial Statements

# (1) Quarterly Consolidated Balance Sheets

|  |                         | (Millions of Y         |
|--|-------------------------|------------------------|
|  | As of February 28, 2017 | As of November 30, 201 |
| Assets                                 |                         |                        |
| Current assets                         |                         |                        |
| Cash and deposits                      | 10,937                  | 9,882                  |
| Notes and accounts receivable - trade  | 18,039                  | 19,613                 |
| Merchandise and finished goods         | 3,404                   | 3,310                  |
| Raw materials and supplies             | 805                     | 1,037                  |
| Other                                  | 3,356                   | 3,329                  |
| Allowance for doubtful accounts        | (226)                   | (412)                  |
| Total current assets                   | 36,316                  | 36,761                 |
| Non-current assets                     |                         |                        |
| Property, plant and equipment          |                         |                        |
| Buildings and structures               | 46,999                  | 48,036                 |
| Accumulated depreciation               | (29,396)                | (30,374                |
| Buildings and structures, net          | 17,602                  | 17,661                 |
| Machinery, equipment and vehicles      | 18,760                  | 18,474                 |
| Accumulated depreciation               | (14,201)                | (14,521                |
| Machinery, equipment and vehicles, net | 4,559                   | 3,952                  |
| Land                                   | 12,315                  | 13,125                 |
| Construction in progress               | 63                      | 2,514                  |
| Other                                  | 12,510                  | 14,112                 |
| Accumulated depreciation               | (5,624)                 | (6,111                 |
| Other, net                             | 6,886                   | 8,001                  |
| Total property, plant and equipment    | 41,427                  | 45,255                 |
| Intangible assets                      |                         |                        |
| Other                                  | 920                     | 936                    |
| Total intangible assets                | 920                     | 936                    |
| Investments and other assets           |                         |                        |
| Other                                  | 5,330                   | 6,916                  |
| Allowance for doubtful accounts        | (116)                   | (591)                  |
| Total investments and other assets     | 5,213                   | 6,324                  |
| Total non-current assets               | 47,561                  | 52,516                 |
| Total assets                           | 83,877                  | 89,277                 |

|   |                         | (Millions of Y         |
|---|-------------------------|------------------------|
|   | As of February 28, 2017 | As of November 30, 201 |
| Liabilities   |                         |                        |
| Current liabilities   |                         |                        |
| Notes and accounts payable - trade                              | 10,380                  | 12,034                 |
| Current portion of long-term loans payable                      | 1,498                   | 586                    |
| Accounts payable - other  | 9,961                   | 10,033                 |
| Income taxes payable  | 475                     | 1,268                  |
| Provision for bonuses   | 1,160                   | 1,874                  |
| Provision for directors' bonuses                                | _                       | 89                     |
| Other   | 3,184                   | 4,221                  |
| Total current liabilities                                       | 26,660                  | 30,107                 |
| Non-current liabilities   |                         |                        |
| Long-term loans payable   | 2,875                   | 2,435                  |
| Net defined benefit liability                                   | 2,826                   | 2,766                  |
| Provision for directors' stock-based rewards                    | 78                      | 110                    |
| Provision for loss on business of subsidiaries and associates   | 51                      | -                      |
| Provision for loss on guarantees of subsidiaries and associates | 444                     | -                      |
| Asset retirement obligations                                    | 1,202                   | 1,168                  |
| Other   | 6,561                   | 7,764                  |
| Total non-current liabilities                                   | 14,040                  | 14,245                 |
| Total liabilities   | 40,700                  | 44,353                 |
| Net assets  |                         |                        |
| Shareholders' equity  |                         |                        |
| Capital stock   | 8,049                   | 8,049                  |
| Capital surplus   | 8,143                   | 8,143                  |
| Retained earnings   | 26,858                  | 28,713                 |
| Treasury shares   | (261)                   | (271)                  |
| Total shareholders' equity                                      | 42,791                  | 44,635                 |
| Accumulated other comprehensive income                          |                         |                        |
| Valuation difference on available-for-sale securities           | 161                     | 176                    |
| Deferred gains or losses on hedges                              | (1)                     | 0                      |
| Foreign currency translation adjustment                         | 137                     | 22                     |
| Remeasurements of defined benefit plans                         | 88                      | 88                     |
| Total accumulated other comprehensive income                    | 385                     | 288                    |
| Total net assets  | 43,176                  | 44,924                 |
| Fotal liabilities and net assets                                | 83,877                  | 89,277                 |

# (2) Quarterly Consolidated Statements of Income and Comprehensive Income

Quarterly consolidated statements of income

|  | Three quarters ended November 30, 2016 | Three quarters ended November 30, 2017 |
|--|--|--|
| Net sales  | 162,725                                | 166,338                                |
| Cost of sales  | 138,262                                | 141,689                                |
| <br>Gross profit   | 24,462                                 | 24,649                                 |
| – Selling, general and administrative expenses                               | 20,374                                 | 20,709                                 |
| – Operating income   | 4,088                                  | 3,939                                  |
| – Non-operating income   |  |  |
| Interest income  | 8                                      | 7                                      |
| Dividend income  | 321                                    | 347                                    |
| Rent income  | 121                                    | 125                                    |
| Other  | 101                                    | 112                                    |
| Total non-operating income   | 552                                    | 593                                    |
| – Non-operating expenses   |  |  |
| Interest expenses  | 69                                     | 82                                     |
| Loss on retirement of non-current assets                                     | 95                                     | 61                                     |
| Cost of lease revenue  | 91                                     | 92                                     |
| Other  | 62                                     | 15                                     |
| Total non-operating expenses   | 318                                    | 252                                    |
| <br>Ordinary income  | 4,322                                  | 4,281                                  |
| – Extraordinary losses   |  |  |
| Impairment loss  | -                                      | 420                                    |
| Provision of allowance for doubtful accounts for subsidiaries and associates | 211                                    | 185                                    |
| Provision for loss on business of subsidiaries and associates                | 481                                    | -                                      |
| Total extraordinary losses   | 693                                    | 606                                    |
| Profit before income taxes   | 3,629                                  | 3,675                                  |
| Income taxes - current   | 1,956                                  | 1,717                                  |
| Income taxes - deferred  | (543)                                  | (602)                                  |
| – Total income taxes   | 1,412                                  | 1,115                                  |
| -Profit  | 2,217                                  | 2,559                                  |
| – Profit attributable to owners of parent                                    | 2,217                                  | 2,559                                  |

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|   |  | (Millions of Yen)                      |
|---|--|--|
|   | Three quarters ended November 30, 2016 | Three quarters ended November 30, 2017 |
| Profit  | 2,217                                  | 2,559                                  |
| Other comprehensive income                            |  |  |
| Valuation difference on available-for-sale securities | (2)                                    | 15                                     |
| Deferred gains or losses on hedges                    | 40                                     | 1                                      |
| Foreign currency translation adjustment               | (212)                                  | (114)                                  |
| Remeasurements of defined benefit plans, net of tax   | (10)                                   | (0)                                    |
| Total other comprehensive income                      | (184)                                  | (97)                                   |
| Comprehensive income                                  | 2,032                                  | 2,462                                  |
| (Breakdown of comprehensive income)                   |  |  |
| Comprehensive income attributable to owners of parent | 2,032                                  | 2,462                                  |

Quarterly consolidated statements of comprehensive income

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# (3) Segment information, etc.

[Business segment information]

- I. Three quarters ended November 30, 2016 (March 1, 2016–November 30, 2016)
- 1. Sales and profits or losses by reportable segments

|                                  |                              |                                 |                       |         |                   |         | (Mil                   | lions of Yen   |
|----------------------------------|------------------------------|---------------------------------|-----------------------|---------|-------------------|---------|------------------------|--|
|                                  | Reportable segments          |                                 |                       |         |                   |         |                        | Carried on   |
|                                  | Food<br>Products<br>Business | Food<br>Ingredients<br>Business | Logistics<br>Business | Total   | Other<br>(Note 1) | Total   | Adjustment<br>(Note 2) | quarterly<br>consolidated<br>financial<br>statements<br>(Note 3) |
| Net sales                        |                              |                                 |                       |         |                   |         |                        |  |
| Sales to external customers      | 127,939                      | 19,094                          | 11,185                | 158,218 | 4,506             | 162,725 | _                      | 162,725  |
| Intersegment sales and transfers | _                            | 1,747                           | 3,011                 | 4,758   | 10,592            | 15,350  | (15,350)               | _  |
| Total                            | 127,939                      | 20,841                          | 14,196                | 162,977 | 15,098            | 178,076 | (15,350)               | 162,725  |
| Segment income<br>(loss)         | 3,322                        | 339                             | 196                   | 3,858   | 355               | 4,214   | (125)                  | 4,088  |

Notes: 1. The "Other" column indicates businesses not included in the reportable segments, such as sales of food processing machines, temporary staffing, and contracting business.

2. The adjustment of (125) million yen under the item of "Segment income" includes an elimination of intersegment transactions of (9) million yen, as well as corporate expenses of (116) million yen, which are not allocated to the reportable segments. Group administrative expenses of the Company prior to the quarter ended November 30 are included in "Food Products Business," as it was not practicable to calculate the expenses that were incurred before the transition to a holding company structure.

3. Segment income is adjusted to reflect operating income as recorded on the quarterly consolidated statements of income.

# II. Three quarters ended November 30, 2017 (March 1, 2017– November 30, 2017)

### 1. Sales and profits or losses by reportable segments

| (Millions of Yen                 |                              |                                 |                       |         |                   |         |                        |  |  |  |  |  |
|----------------------------------|------------------------------|---------------------------------|-----------------------|---------|-------------------|---------|------------------------|--|--|--|--|--|
|                                  | Reportable segments          |                                 |                       |         |                   |         |                        | Carried on   |  |  |  |  |
|                                  | Food<br>Products<br>Business | Food<br>Ingredients<br>Business | Logistics<br>Business | Total   | Other<br>(Note 1) | Total   | Adjustment<br>(Note 2) | quarterly<br>consolidated<br>financial<br>statements<br>(Note 3) |  |  |  |  |
| Net sales                        |                              |                                 |                       |         |                   |         |                        |  |  |  |  |  |
| Sales to external customers      | 130,940                      | 19,170                          | 11,135                | 161,247 | 5,091             | 166,338 | —                      | 166,338  |  |  |  |  |
| Intersegment sales and transfers | —                            | 2,027                           | 3,043                 | 5,070   | 11,225            | 16,296  | (16,296)               | —  |  |  |  |  |
| Total                            | 130,940                      | 21,198                          | 14,179                | 166,318 | 16,317            | 182,635 | (16,296)               | 166,338  |  |  |  |  |
| Segment income (loss)            | 3,432                        | 390                             | 106                   | 3,929   | 477               | 4,406   | (467)                  | 3,939  |  |  |  |  |

Notes: 1. The "Other" column indicates businesses not included in the reportable segments, such as sales of food processing machines, temporary staffing, and contracting business.

2. The adjustment of (467) million yen under the item of "Segment income" includes an elimination of intersegment transactions of (17) million yen, as well as corporate expenses of (449) million yen, which are not allocated to reportable segments.

3. Segment income is adjusted to reflect operating income as recorded on the quarterly consolidated statements of income.

# 2. Information regarding impairment losses on non-current assets, goodwill, etc. by reportable segment (Significant impairment losses related to non-current assets)

In the food products business, the Company has marked down the book value of non-current assets owned by the Kushiro Plant to a level deemed recoverable, as the profitability of the assets has declined. This writedown has been booked as an impairment loss under extraordinary losses. The impairment loss related to the Kushiro Plant booked in the first three quarters of the fiscal year under review is 420 million yen.